



**REDCO Subsidiaries**

**Business & Project Development**

**PRODUCTS**

**About Soluz**

- [Team Members](#)
- [Soluz Links](#)
- [Press Room](#)
- [Soluz in the News](#)
- [Press Releases](#)
- [Case Studies](#)

***Innovation in Rural Energy Delivery  
Accelerating Energy Access Through SMEs***



**Innovation in  
Rural Energy Delivery**

***Innovation in Rural Energy Delivery*** is a major multi-client study from Navigant Consulting, Inc. and Soluz, Inc. on opportunities to accelerate energy access in rural areas of developing countries.

*Innovation in Rural Energy Delivery* focuses on supporting small and medium enterprises (SMEs) in providing service through distributed clean energy technologies, primarily small renewable energy systems.

Through in-depth analysis of leading experiences -- prominent and innovative enterprises and interventions -- *Innovation in Rural Energy Delivery* identifies the key elements for accelerating rural energy access through SMEs: enabling environments, consumer finance, enterprise finance, and innovation funding.

[Click here for more...](#)

View/download here:

- [Table of Contents](#) (PDF 190KB, 3 pp.)
- [Executive Summary](#) (PDF 200KB, 4 pp.)
- [Full Document](#) (PDF 4.4MB, 140 pp.)

The Table of Contents and Executive Summary may be printed and distributed freely. For information on obtaining printed copies of *Innovation in Rural Energy Delivery*, contact Richard Hansen at [richard@SoluzUSA.com](mailto:richard@SoluzUSA.com).

**Contacts For Additional Information**

Richard Hansen and John Rogers  
*Soluz, Inc.*  
[richard@SoluzUSA.com](mailto:richard@SoluzUSA.com)  
 Lisa Frantzis and Shannon Graham  
*Navigant Consulting, Inc.*  
[lfrantzis@navigantconsulting.com](mailto:lfrantzis@navigantconsulting.com)

**NCI/Soluz Study Team**

John Rogers, [Soluz, Inc.](#) - lead author  
 Richard Hansen, [Soluz, Inc.](#)\*  
 Shannon Graham, [Navigant Consulting](#)\*  
 Philip Covell, formerly [GT Consulting/SDG](#)\*\*  
 Harish Hande, [SELCO India](#)\*\*  
 Steven Kaufman, [Green Markets Int'l](#)\*\*  
 Carlos Rufin, [Babson College](#)\*\*  
 Lisa Frantzis, [Navigant Consulting](#)\*\*

\* *Co-author*  
 \*\* *Contributing author*

**Project Sponsors**

Primary:  
[Global Transition Consulting](#)  
[Co-op America/Flow Fund](#)  
[Massachusetts Technology Collaborative](#)  
[Oak Foundation/Winrock International](#)  
 Secondary:  
[United Nations Foundation](#)  
[Solgenix](#)  
 Item Industries

